



# The Turning Point Trust

Report and Financial Statements

Year Ended 31<sup>st</sup> December 2021

UK Registered Charity Number 1091025

## **Reference and administrative information**

### **Trustees (who all served throughout the year unless otherwise stated)**

Peter Wichmann, Chair of Trustees  
Paul Barnes  
Steve Dew  
Lorna Jones  
Nicola Quibell (appointed 25/01/2021)  
Andy Reid (resigned 22/09/2021)  
Debbie Volans  
Lucy Woodcock (appointed 14/07/2021)

### **Registered Address**

Turning Point Trust  
c/o Christ Church  
Jubilee Square  
Woking  
Surrey  
GU21 6YG

### **UK Registered Charity Number**

1091025

### **Bankers**

CCLA, Senator House, 85 Queen Victoria St, London EC4V 4ET  
The Co-operative Bank, PO Box 250, Skelmersdale, WN8 6WT

### **Report of the Trustees for the year ended 31 December 2021**

The Trustees present their annual report and financial statement for the charity for the year ended 31 December 2021. The financial statements have been prepared in accordance with the accounting policies set out in note 1 to the accounts and comply with the charity's trust deed, the Charities Act 2011 and follow the Statement of Recommended Practice (SORP).

## Structure, governance and management

The Trust is a registered charity, number 1091025, and is constituted under a trust deed dated 18 January 2002. According to the deed, the Trust was established “to relieve children in Kenya who are in need by reason of poverty, in particular children who are homeless, by providing and assisting in the provision of shelter, food, clothing, education and opportunities for personal development.” The Trust raises funds from a number of supporting churches and through a network of individual supporters.

The Trust makes donations to Turning Point Kenya, for its work in the slums of Nairobi. It has historically also paid for UK staff working either in Kenya or the UK, although this ceased in early 2018. The Trust also pays to raise funds and awareness in the UK for the work in Kenya.

New trustees are appointed by existing trustees. All trustees give of their time freely and no remuneration was paid to trustees during the year. Details of trustee expenses and related party transactions are disclosed in note 2 to the accounts.

Turning Point Kenya is registered as an NGO (non-governmental organisation) with the Kenya NGO Board. There are currently six Directors of Turning Point Kenya, including Peter Wichmann and Paul Barnes, who are also Trustees of Turning Point in the UK. The Trustees believe that this is helpful in providing assurance and continuity across the two legal entities.

## Risk management

The Trustees have considered the major risks to which the charity is exposed and have reviewed those risks and established systems and procedures to mitigate those risks.

The key risks identified by the Trustees during this period were:-

- **Expenses running ahead of income.** Trustees continue to monitor this closely. During 2021 income fell below expenditure very slightly, but Trustees were pleased to have been able to respond to the clear needs in Kenya. The first months of 2022 have given reason for cautious optimism as a legacy has been received and grant income is running ahead of plan. The reserves position continues to be a high focus for the Trustees.
- **Currency exchange fluctuations.** During 2016 this risk materialised. Given almost all income for Turning Point Kenya comes from the UK, changes in the exchange rate can have a significant impact. Since 2016 the rate has moved consistently to help.
- **Unrest in Kenya.** Whilst the Trust cannot directly influence this, the Trustees are satisfied that everything reasonably possible has been done to mitigate the risk whilst still meeting the needs of the beneficiaries of the charity.
- **Safeguarding.** The work in Kenya involves supporting children who are often very vulnerable. Turning Point Kenya has a robust policy in place which is reviewed regularly, with the UK Trustees each asked to personally review it.

During 2021 the global pandemic continued to have a material impact on Turning Point. Operations in Kenya were curtailed for a period and the school term significantly changed as a result, giving rise to operational challenges on the ground. Income in the UK continued to stand up reasonably well given the challenges faced by many charities.

### **Objectives and activities for the public benefit**

The objects of the Trust are to relieve children in Kenya who are in need by reason of poverty, in particular children who are homeless, by providing and assisting in the provision of shelter, food, clothing, education and opportunities for personal development.

The Trust carries out these objects by:

- making grants to Turning Point Kenya to support its work with children in the slums of Nairobi. This includes helping provide food, clothing, basic healthcare, access to education, and support for emotional and spiritual development;
- paying for work in the UK to raise awareness and funding, and
- sometimes providing staff from the UK to work in Kenya to support the work of Turning Point Kenya.

### **A review of achievements and performance**

Schools in Kenya re-opened again in January 2021 following a long gap caused by the pandemic. However, the usual timing of terms through the year was significantly different to normal giving rise to extra challenges for TP and all schools in Kenya. During 2021 the Fountains of Hope school run by TP Kenya had 136 children enrolled and we expect 20 children to take the national primary exams in March 2022. In addition, a further 57 young people continue to be supported at secondary school. We also continue to run the Community Library and have recently extended the opening hours resulting in an increase in the number of young people taking advantage of this facility.

Donation income in the UK increased from the previous year, more than offsetting a decrease in income from grant making trusts. The UK Trustees were pleased to be able to send more funds to Kenya than planned or in the previous year, in response to the very real demands for support from TP Kenya.

During 2021 TP Kenya continued to use land at Kingangop to try to generate income by growing crops. Unfortunately, despite their best efforts it proved impossible to make this work financially, and towards the end of 2021 TP Kenya took the decision to cease farming and move to sell the land, with the plan to invest the capital and generate some regular income from this.

We are very grateful to the staff of Turning Point in Kenya who work with children and parents on a day-to-day basis, often dealing with challenging situations. We are also grateful for our supporters and donors in Kenya, the UK, and elsewhere without whom our work would not be

possible. We remain determined to pursue our vision to help the children we serve become the people God made them to be.

## **Financial Review**

Incoming donations from individuals and churches increased in the year to £154,368 (2020: £144,792). In addition to this, grants were received totalling £21,500 (2020: £27,700), the Trustees' view being that some of this reduction was due to the pandemic. Income from investments (interest on money held of deposit) remained at £0 (2020: £0). Total income was therefore increased at £175,868 (2020: £172,492).

The cost of generating funds increased to £2,341 (2020: £1,877). Direct staff costs in this area remained at zero as no staff costs were incurred in the UK, because paid fundraising work was conducted in Kenya by TP Kenya, and all UK effort is voluntary.

Grants to Turning Point (Kenya) increased to £175,281 (2020: £169,293) reflecting the desire from the UK Trustees to provide as much financial support as possible to the Kenyan organisation.

Total expenses therefore increased to £177,622 (2020: £171,170).

Total funds at the end of the year decreased to £4,832 (2020: £6,586). Of this figure, the amount representing restricted funds was £595 (2020: £1,095). The general fund as at 31st December 2021 was £4,237, which represents 9 days of general activities, down from 12 days as at 31<sup>st</sup> December 2020.

## **Reserves Policy**

It is the policy of the Trustees to maintain sufficient reserves to avoid short term cash flow issues, as well as to enable an effective response in the event of unexpected situations arising in Kenya. Equally, the Trustees do not expect or plan to build up large reserves, given the extensive needs in Kenya. The core income base is regarded as sustainable by the Trustees as it includes income from a reasonable number of different donors, and a significant part consists of regular monthly payments.

## **Plans for the future**

The mission of the Trust is described in the following statement:

*"Our vision is to see vulnerable families and children living in Nairobi's informal settlements achieve their full God-given potential."*

This statement continues to inform future planning. The Trustees aim to consolidate the work now underway in the three centres in Kibera, serving increasing numbers of children and young people, as well as strengthening the nature of that support. The Trustees are planning to grow the income to support this increased work.

During 2021 the work of the UK Trustees continued to focus on supporting the Kenya NGO in its response to the pandemic and ensuring that the UK income is protected as best it could be. Trustees are pleased to have been able to provide support to the Kenyan organisation during this time and look forward to working with the Kenyan Board and CEO on longer term plans again as the situation becomes more stable. Plans are also being made for a visit to Kenya by some Trustees and other UK supporters during 2022 should the environment make that feasible.

### **Trustees' responsibilities in relation to the financial statements**

The Trustees are responsible for preparing the Trustees' Report and financial statements in accordance with the applicable law and United Kingdom Accounting Standards. The Trustees have decided to prepare accounts on an accrual basis which will therefore give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources of the charity for that period. In preparing these financial statements the Trustees are required to:-

- Select suitable accounting policies and then apply them consistently;
- Observe the methods and principles of the Charities SORP;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any departures disclosed and examined in the financial statements, and;
- Prepare the financial statements on the ongoing concern basis unless it is inappropriate to assume that the charity will continue in business.

The Trustees are responsible for keeping accounting records which disclose with reasonable accuracy the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 2011 and the provisions of the trust deed. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. The Trustees are responsible for the maintenance and integrity of the charity and financial information included on the charity's website.

Approved by the trustees on 11 May 2022 and signed on their behalf by:

*Peter Wichmann*

Peter Wichmann, Chair of Trustees

## **Independent Examiner's Report to the Trustees of The Turning Point Trust**

Report to the trustees of Turning Point Trust on accounts for the year ended 31<sup>st</sup> December 2021, charity number 1091025, set out on pages 8 to 11.

### ***Respective responsibilities of trustees and examiner***

The charity's trustees are responsible for the preparation of the accounts. The charity's trustees consider that an audit is not required for this year under section 144 of the Charities Act 2011 (the Charities Act) and that an independent examination is needed.

It is my responsibility to:

- examine the accounts under section 145 of the Charities Act,
- to follow the procedures laid down in the general Directions given by the Charity Commission (under section 145 (5) (b) of the Charities Act), and
- to state whether particular matters have come to my attention.

### ***Basis of the independent examiner's report***

My examination was carried out in accordance with the General Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently no opinion is given as to whether the accounts present a 'true and fair' view and the report is limited to those matters set out in the statement below.

### ***Independent examiner's statement***

In connection with my examination, no matter has come to my attention:

- (1) which gives me reasonable cause to believe that, in any material respect, the requirements:
  - to keep accounting records in accordance with section 130 of the Charities Act; and
  - to prepare accounts which accord with the accounting records and comply with the accounting requirements of the Charities Acthave not been met; or
- (2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Signed	<i>R W Dallimore</i>	Date	11 May 2022
Name	R W Dallimore		MSC, ACMA.
Address	70 Orchard Drive, Horsell, Woking, Surrey, GU21 4BS		

**Statement of Financial Activities  
for the year ending 31 December 2021**

	Note	Unrestricted Funds	Restricted Funds	Total Funds 2021	Total Funds 2020
<b>Incoming resources</b>					
Donations from individuals / churches		143,008	11,360	154,368	144,792
Donations from grant making trusts		21,500		21,500	27,700
<b>Total incoming resources</b>		164,508	11,360	175,868	172,492
<b>Resources expended</b>					
Costs of generating funds		2,341		2,341	1,877
Charitable activities	3	163,421	11,860	175,281	169,293
<b>Total resources expended</b>		165,762	11,860	177,622	171,170
<b>Net (outgoing) incoming resources before transfers</b>		-1,254	-500	-1,754	1,322
Transfers between funds					
<b>Net movement in funds</b>		-1,254	-500	-1,754	1,322
Total funds brought forward		5,491	1,095	6,586	5,264
<b>Total funds carried forward</b>		4,237	595	4,832	6,586



**The Turning Point Trust**  
**Balance Sheet as at 31 December 2021**

	Note	Unrestricted Funds	Restricted Funds	Total Funds	Prior Year
<i>Fixed assets:</i>					
Tangible assets		-	-	-	-
Investments		-	-	-	-
<b>Total fixed assets</b>		-	-	-	-
<i>Current Assets:</i>					
Debtors	4	1,233	-	1,233	1,791
Cash at bank and in hand		6,004	595	6,599	4,795
<b>Total current assets</b>		7,237	595	7,832	6,586
<i>Liabilities:</i>					
Creditors falling due within one year		-	-	-	-
Loan from Trustees		3,000	-	3,000	-
<b>Net current assets</b>		4,237	595	4,832	6,586
<b>Total assets less current liabilities</b>		4,237	595	4,832	6,586
<i>Creditors: amounts falling due after more than one year</i>					
Creditors		-	-	-	-
Provisions		-	-	-	-
<b>Net assets</b>		4,237	595	4,832	6,586
<i>The funds of the charity:</i>					
Restricted income funds	5		595	595	1,095
Unrestricted income funds		4,237		4,237	5,491
<b>Total charity funds</b>		4,237	595	4,832	6,586

## Notes to the accounts

### 1. Accounting Policies

#### (a) Basis of preparation

The financial statements have been prepared under the historical cost convention. The financial statements have been prepared in accordance with the Statement of Recommended Practice: Accounting and Reporting by Charities (SORP) including the concessions that are available for smaller charities and the Charities Act 2011.

#### (b) Funds structure

The charity has no endowment funds. Restricted funds are to be used in accordance with specific instructions imposed by the donor. There are a number of restricted funds, details of which are described in note 5.

#### (c) Incoming resources

All incoming resources are recognised once the charity has entitlement to the resources, it is certain that the resources will be received, and the monetary value of incoming resources can be measured with sufficient reliability.

#### (d) Resources expended

Liabilities are recognised as resources expended as soon as there is a legal or constructive obligation committing the charity to the expenditure. All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category.

Grants payable are payments made to Turning Point (Kenya) and to third parties in the furtherance of the charitable objects of the Trust.

#### (e) Costs of generating funds

The costs of generating funds consists of the costs of printing and distributing leaflets and newsletters, some staff costs associated with fund-raising, and costs for Trustee visits to Kenya.

#### (f) Governance costs

Governance costs comprise all costs involving the public accountability of the charity and its compliance with regulation and good practice.

#### (g) Tangible fixed assets and depreciation

All assets costing more than £1,000 are capitalised and valued at historic cost. Depreciation is charged on equipment that is written off on a straight line basis over four years. (There have been no additions in the last six years.) All assets in Kenya are under the control and management of Turning Point (Kenya). The organisation currently has no fixed assets.

### 2. Related party transactions and trustee's remuneration

Trustees received no emoluments (2020: £Nil). Expenses in the year totalled £817 (2020: £269). This was for expenses incurred such as postage and stationery.

### 3. Analysis of charitable activity

The trust undertakes its charitable activity through making grants to Turning Point Trust in Kenya, a registered NGO in Kenya, and sometimes by employing UK staff to assist with the management and resourcing of the work in Kenya. The following table shows a breakdown of the charitable activity costs.

<b>Analysis of Charitable Activities</b>	<b>Unrestricted Funds</b>	<b>Restricted Funds</b>	<b>Total Funds 2021</b>	<b>Total Funds 2020</b>
Grants to Turning Point Kenya	163,040	11,860	174,900	169,000
Staff costs	0	0	0	-
Governance costs	381	0	381	293
Total	163,421	11,860	175,281	169,293

### 4. Analysis of current assets

The amounts showing as debtors represents amounts due in Gift Aid claimed but received after the year-end.

### 5. Analysis of restricted charitable funds

	Balance b/f	Incoming resources	Resource expended	Balance c/f
College fees	420	0	0	420
Education for One Individual	175	0	0	175
Kianda Appeal	500	8,500	9,000	0
Computer Library, Kianda	0	1,050	1,050	0
Secondary School Fees	0	1,150	1,150	0
Christmas Gifts	0	660	660	0
Total	<u>1,095</u>	<u>11,360</u>	<u>11,860</u>	<u>595</u>